



EST 2013

# PSA GRADING SERVICE

**PSA Authorised**

**SAFE / TRUSTED / PROFESSIONAL**



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## WHO IS LUDKINS COLLECTABLES?



Ludkins Collectables is the most trusted Trading Card Game service provider within the TCG industry. With a genuine love and insight into the hobby, we've perfected our methods to help provide safe, secure and professional marketplace and grading services.

Founded in February 2013, our company started grading Pokemon cards to resell. Overtime, our buyers made it clear that they wanted to grade with us in addition to buying our graded cards. We created an affordable service that gave members of our community access to grading services for less money, time, and effort than grading themselves. Now with more than 50,000 customer cards submitted and over \$1M services rendered, we have become the largest PSA grading service in the world.

In addition to being the most experienced, affordable, and secure grading service provider in the world, we are the only such service authorized by PSA.



## Who is Professional Sports Authenticators (PSA)?



## PROFESSIONAL

Founded in 1998 and based in California, **PSA** are the largest and most trusted third-party authentication company in the world. With a core focus on Sports Cards, **PSA** have expanded into the non-sports sector for many years. Because of their exceptional expertise and experience, **PSA** are the TCG-collectors first choice when it comes to grading.

**PSA** grade cards based on condition and centering. They will inspect every aspect of the card; both front and back. Based on this they will provide a grade between 1 and 10 (10 being the highest) and encapsulate the card inside a tamper-proof case. On the label will display the cards name, set, language and year. In addition to this the card will also receive a unique serial code and barcode for verification.

## AUTHENTICATOR



## Why Grade Your Cards?

Collectors and Retailers grade cards for a variety of reasons:

- Protection
- Maximizing Value
- Sentiment
- Proof of Authenticity
- Other

## Protection

PSA's cases are rigid and plastic. Additionally, they are tamper-evident meaning your cards are forever encapsulated and protected from further wear or damage.

### Maximizing Value

Collectors and retailers looking for good returns on their cards should generally aim for the 9 to 10 grade. However, some cards can be incredibly valuable no matter what the grade is (depending on the rarity).

No matter the grade it's a great way to show any potential buyer what condition the grade is prior to sale.



### Sentiment

Many of us have cards that we had during our childhood. No matter what the reason is it's always nice to have our most precious cards encapsulated.

### Other

Many of our clients grade their cards for multiple reasons. These include love for the artwork or they want to complete the whole sets (commons included). No matter what the reason is, we will happily assist.





# Why Grade Your Cards with Ludkins Collectables?



## **PSA Authorised -**

To put your mind at ease we are officially authorised by PSA to conduct this service.

## **Save Money and Time -**

We service hundreds of customers across the entire US every month, allowing us to pass the savings that come with high volumes on to you. And we do all the work! There are no extensive forms to fill in or complicated hoops to jump through. Simply ship your cards securely with your name on the box and we do the rest. No membership fees, no hidden costs, and no hassle.

## **Pre-Screen -**

We give cards a thorough screening with an experienced grader and pass the estimated grade range on to you prior to shipment. Having this information allows you to make the best decision about which cards you want encapsulated by PSA. This highly popular service saves customers tens of thousands of dollars annually and helps prevent undesired grades.

## **Insurance -**

Couriers will only insure you for the price you've paid for the card - with proof of purchase. However, our insurance upon return from PSA will be insured for its new current market graded value. No courier, PSA or other service offers this level of protection.

## **Separation of Orders -**

In the event of receiving the exact same card from multiple users, we split the orders up into submissions of around 50 to 100 cards. This means that PSA grade and ship separately so that there is no possible way of mixing up cards.

## **Custom Packaging -**

Cards are shipped in custom-made boxes to PSA and from us back to you. These are double walled and fit perfectly for your cards for ultimate protection.

## **Shipping -**

All orders are shipped with tracking to PSA, back from PSA and from us back to you.



# FEES

Below are the prices for standard cards. These prices are not for: Jumbos, Booster Packs, High Value Items (**typically more than \$400**) or Autographs. Please inquire directly about any of these exclusions and we may be able to accomodate your needs.

## USA

- 1 Card - \$13.50
- 2-4 Cards - \$12.50 per card
- 5-19 Cards - \$11.50 per card
- 20-29 Cards - \$9.99 per card
- 30-49 Cards - \$9.25 per card
- 50+ - \$8.99 per card
- 200+ Contact to negotiate rates



**Shipping Costs  
Included in the Price**



# FEES

Below are the prices for standard cards. These prices are not for: Jumbos, Booster Packs, High Value Items (**typically more than \$400**) or Autographs. Please inquire directly about any of these exclusions and we may be able to accomodate your needs.

## USA EXPRESS

- 1 Card - \$15.00
- 2-4 Cards - \$14.00 per card
- 5-19 Cards - \$13.49 per card
- 20-29 Cards - \$11.49 per card
- 30-49 Cards - \$10.75 per card
- 50+ - \$10.49 per card
- 200+ Contact to negotiate rates



**Shipping Costs  
Included in the Price**

**Up to four weeks off  
standard turnaround times.**





**Whats included in the price?**

## **Our Service includes:**

- 1) Pre-Screening (Provide a grade range for your card).
- 2) Card Savers (Provided by us; these are required when sending to PSA).
  - 3) Postage to PSA.
  - 4) PSA Grading Fee.
  - 5) Postage Back from PSA. .
  - 6) Delivery back to you.

Please note: pre-screening is included in the price. However, once the prescreen results for a card have been provided to you, you may choose to withdraw the card from your submission. Doing so will result in a \$1.99 fee per card. Any card that is submitted to PSA will have the prescreening fee waived.



# The Grading Process



Please familiarise yourself with the terms and conditions below.

Contact us and let us know how many you'd like to send.

Please let us know how many you'd like to send. You'll be required to write your name on the inside with an email address and telephone number. Additionally we request that you write your name on the outside of the package with your return address.

Upon receiving the cards we confirm safe arrival.

Once the cards have arrived you'll receive an email from us letting you know the cards have arrived safely. Pre-screening can take between 3 to 10 days approx depending on how busy we are.



Let us know what cards you'd like to send.

We send the pre-screen over to you via email in an excel document. You then choose which cards you'd like to send based on the predicted grades.



**Please note:** It is your responsibility to make sure the card data we type is correct and if some data is not completely accurate, you must correct it and send it over to us in the original excel document.





# Turnaround Times

## Standard Orders:

7-15 days (approx.) Transit to PSA,

1 week (approx.) time to register onto the PSA system

Up to 10 weeks at PSA (approx.) – Recently been taking 5-8 weeks.

5 Days (approx.) Transit back to Ludkins.

Shipment is at the end of the first full week of the month, every month.

All orders must be postmarked before the last day of the month prior to the submission or they are liable to be bumped to the next submission.



# How to ship?

## Using Top Loader:

Please ship in soft sleeves and toppers,

Please **DO NOT** place tape on individual toppers unless if you are sending a single card.



**When more than one card is sent then please bind the cards together with a single piece of tape both vertically and horizontally.**

Please secure in bubble wrap or other suitable packaging materials. Just enough to ensure the card(s) do not move around in the box.



Should you be using an envelope please ensure you place tape on the seal and use some sort of card backing.







## Where to post?

Please send tracked with adequate insurance to:

**Charlie Hurlocker**  
**541 Florida Ave BOX 204**  
**Herndon, VA**  
**20170**

**NOTE: EUROPEAN CUSTOMERS DO NOT SHIP TO THIS ADDRESS.  
PLEASE CONTACT US FOR SHIPPING ADDRESS.**



# How to Pay

**WE ACCEPT PAYMENT VIA PAYPAL  
AFTER PRE-SCREEN.  
THE LATEST YOU MAY PAY IS 3 DAYS PRIOR TO SHIPPING**

**SHOULD YOU CHOOSE NOT TO HAVE SOME CARDS  
GRADED YOU HAVE TWO OPTIONS:**

## **Option 1**

**We store the cards free of charge and ship back  
with your PSA returns**

## **Option 2**

**We ship back early for a flat \$8 regardless of the amount  
of cards sent.**

**PAYPAL:  
[ronald.hurlocker@gmail.com](mailto:ronald.hurlocker@gmail.com)**

**Please note: if you choose not to have any of your cards graded you will pay the  
pre-screen fee and postage.**



# Check List



## Ludkins Collectables Authorised Grading Service Check List

1) Read our terms and conditions found on: [www.ludkinscollectables.com](http://www.ludkinscollectables.com)  
By using our service you automatically accept the terms and conditions set out.



2) Notify us of your intent to send cards: [ludkinsusa@gmail.com](mailto:ludkinsusa@gmail.com)



3) Please include your name and email address within the package.



4) We recommend that you take images of your cards prior to sending and keep them safe for future reference.

**Additionally please write your name on the package along with your return address.**



5) Package your cards safely and securely with adequate insurance by following instructions found on page 10.



**Please ensure you have purchased adequate insurance based on the amount you have paid for your cards, courier companies only insure you for the amount you paid with the proof of receipt. This is to be sure you do not over pay.**

6) Send your cards to our address:



**Charlie Hurlocker  
541 Florida Ave BOX 204  
Herndon, VA  
20170**

7) Await pre-screen, decide what you'd like to send and make payment.

8) Wait for cards to be graded. This can typically take between 5 to 15 weeks from the date of shipment.



**Time taken depends on:**



1) How busy PSA is

2) Delays in transporting